

# NYSOBBA

# Quarterly

Issue II

Autumn, 1996

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## From the Desk of the President...

At the last minute, President Clinton signed a budget measure that will increase the Federal Pell Grant by \$230. This is the largest increase in the award in twenty years. The 1997-98 academic year will be a year for increases in funding levels for all federal programs. On October 8th the Department of Education, through Barbara, Heisler Williams, hosted a Regional Liaison meeting at their offin New York City. Representatives from educational association located in Region II (New York, New Jersey and Puerto > invited to share comments and inquiries relating to the acir of Title IV funds. Those in attendance included myself rep. NYSOBBA; Jim Murphy, NYSFAAA President; Bill Cavan, a Representative; Carolyn Moffett, Coalition of NYS Career Schools; Alicia Hurley, EASFAA; Robert Magovern, NJ Bursar's Association; Sheila Attias, NJASFAA; Terry Nighan, Private Career School Association; Richard Solomon, YAFAA; Desi Lopez, PRASFAA and several representatives from the Department of Education. (Special note: Robert Magovern has heard wonderful things about NYSOBBA and would like to be involved in our next conference. New Jersey's Bursar Association consists of 18 schools and is very young in existence-only 8 years old.)

The Department is undergoing some major changes. The OPE (Office of Postsecondary Education) is being reintegrated. There have been focus groups on customer service and the new structure will be announced any day. There will be a new mission statement and commitment to assure access to the OPE. Another change forthcoming is the IPOS (Institutional Participation Oversight Service) Reorganization. This compliance division will have a case management structure. One team, with representation from the region and Washington, DC, will address all aspects of reviewing a school. They will try to focus more on the high risk schools by offering assistance to them before problems are created. The main theme of this reorganization is to provide technical assistance instead of coming in with the attitude..."we got you!" A letter explaining this reorganization will be out in early November.

From the Desk of the President (continued) ...

This user friendly approach is very encouraging. As each of our institutions struggle with the interpretation and implementation of federal regulations, it will be nice to work as a team to resolve issues. The Department has published a tentative schedule of training activities in Region II. It is found within this newsletter, please check it out.

I am very grateful for the opportunity to be the voice of NYSOBBA. Through this connection we are trying to plan some training sites in Upstate New York. HESC is willing to do a combined training with the Department and take the show on the road across the state. There are many exciting things that could be done to help professionals in Region II. If anyone has any suggestions, please contact me so that I may pass them on to the committee.

## DIRECT LENDING AT NYSOBBA

By: Debra Sutliff, Bursar - Herkimer County Community College, July 16, 1996

Barbara Heisler Williams, Regional Director for the Department of Education, presented an informative update on the William D. Ford Federal Direct Loan Program on Wednesday, June 12, 1996 which I was fortunate to attend. Barbara indicated that for 1995/96, 39% of the Direct Loan volume was in New York State. For 1996/97, that number was expected to be 45%. As of April 30, 1996, over 2 billion loans were processed resulting in dollar volume of \$7.5 billion dollars.

Currently, all schools can participate in the program with no cap having been set. Payment for Origination Services, however; if the school was a level one or level two participant, will no longer be made for 1996/97! That's bad news for the schools who were getting used to receiving that \$10 or \$7 payment per reconciled loan.

Barbara mentioned that schools can change their level of origination at any time. She, also, indicated that a default rate of 25% or more for three consecutive years prohibits participation in Direct Lending or the FFEL program.

We were encouraged to stay aware of upcoming training. Barbara indicated that the lab in their New York City offices is working out very well for small group training. "The Manifest," which is their unofficial newsletter contains important items that we should watch for.

Questions on direct lending can go through the Region II, Department of Education Direct Loan Client Group at 212 - 264 - 8012 or Fax 212 - 264 - 1666.

## NYSOBBA BOARD MEETS

Submitted by Barbara Servatius, Bursar - SUNY College at Fredonia and NYSOBBA Secretary

The Board of Directors met on November 6-7, 1996 in Albany, NY. Brian G. Matthews, Director of Grants and Scholarships of New York State Higher Education Services Corporation gave an update on the "C" average requirement for State-Funded Student Financial Aid Eligibility. A "questions and answers" bulletin will be issued soon to each campus. As of our meeting date, schools do not have to report any "C" average waivers issued to HESC. Schools will keep track of any "C" average waivers issued. Schools must apply the "C" average regulations to APTS as well as TAP. Refer to HESC BULLETIN #120.

Newly revised by-laws will hopefully find their way to the Internet. 1996 Directories will be mailed within the next few weeks.

NYSOBBA is looking for a person interested in maintaining a database of members and vendors with a possible interest in pursuing a home page for the Internet. If you are a volunteer, please contact Jim Sunser at Ondaga Community College (315) 469-7741 Ext. 2469.

Reports were given by each regional director. Check this newsletter for the dates of up-coming regional meetings. Scholarship applications are once again available for 1997-98. Scholarships will be awarded in May, 1997.

The Board of Directors will meet again in March, 1997.

## "YOU GOT ME"

Submitted by Javier Vega, Associate Director, Office of the Bursar, School of Visual Arts

I recently attended a collection workshop sponsored by a big 6 accounting firm that will remain anonymous. Not only was the presenter well-spoken and dynamic, but he also had a sense of humor, which he admitted was a prerequisite for his occupation. In any event, he conveyed this little tale about a debtor he was diligently pursuing.

After several follow-up phone calls by the presenter, the debtor reluctantly wrote a \$3,000 check to cover services rendered by the presenter's company. The presenter sensed that the check was not going to clear the bank, but since it was late afternoon, he had no way of confirming this with the issuing bank. Sure enough, when the bank opened the next morning, the presenter was told by the bank teller that the check would not clear.

In fact, since the bank was only a block away from where he worked, the presenter made it a point to stop in on a daily basis and ask the teller if the check would clear. Some days he would stop in two or three times, depending on his lunch schedule. He kept this ritual for two weeks without fail. Of course, the debtor would not return any of his calls.

One day, he was just about to give up on his efforts when he received a call from the bank's teller (after all, by this time they were good friends). The teller called to inform the presenter that the debtor's account had been deposited with \$2,800 and that maybe further deposits were pending so that the check would be covered.

Upon learning of this, the presenter proceeded to the bank and promptly made a deposit of \$200 to the debtor's account (don't forget, the depositor's account is on the check). Needless to say, there was now sufficient assets in the account for the teller to cash the \$3000 check for the presenter. The last words the presenter heard from the debtor when he called was "you got me".

## ED AMENDS CASH MGT RULES

Submitted by Michelle Brown Nevers, Director of Student Accounts, Teachers College

The Secretary amends the Student Assistance General Provisions regulations [section] 668.13(a)(3)]. These technical amendments are necessary to clarify the regulations and remove the procedural requirement that recipient institutions include in any request for funds the Catalog of Federal Domestic Assistance (CFDA) number identifying the source of the funds and the amount of funds sought for each program included in the request. The Secretary takes action to defer this change in light of the information technology currently available to recipient institutions and the Department.

These regulations became effective on October 17, 1996. For further information contact: Mr. John Kolotos, U.S. Department of Education, 600 Independence Avenue, SW., ROB-3, room 3045, Washington, DC 20202-5346. Telephone: (202) 708-7888. Individuals who use a telecommunications device for the deaf (TDD) may call the Federal Information Relay Service (FIRS) at 1-800-877-8339 between 8 a.m. and 8p.m., Eastern time, Monday through Friday.

## 1997 TITLE IV TRAINING WORKSHOPS

Submitted by Michelle Brown Nevers, Director of Student Accounts, Teachers College

The Department of Education is in the planning stage for the 1997-98 Title IV Training Workshops. These workshops will be held nationwide beginning in mid-February and continuing through mid-April, 1997. The workshops are held over a two day period. The first day of the workshop will focus on a Title IV "Update." The second day will be on "Skills Improvement."

Training on day one will provide a regulatory update on topics such as: cash management, financial responsibility and record retention. The second day of the training will consist of hands-on exercises and case studies dealing with problems in verification, refunds and repayments, Pell calculations, and loan maximums and prorations.

Further information about these training workshops will be sent to Financial Aid Directors in a Dear Colleague Letter. Ask your financial aid person to keep you informed since these workshops benefit Bursars and Business Officers.

## NYSOBBA 1996 - 1997 SCHOLARSHIP RECIPIENTS AS OF 11/06/96

Submitted by Larry Brennen, Bursar, SUNY - Health Science Center, Syracuse

Congratulations to the following winners of the NYSOBBA Scholarship.

#### Central

Ms. Laura Cogley, Utica College Ms. Jessica Wickman, Cornell University

### Genesee Valley

Ms. Kristen Bianchi, Roberts Weslayan Ms. Valerie Lootens, Finger Lakes CC Long Island

Ms. Kharim Armand, SUNY - Stony Brook (Only 1 scholarship awarded)

## Mid Hudson

Ms. Sheryl Williams, Ulster County CC (Only 1 scholarship awarded)

## New York City

Ms. Mineva Baez, Long Island University Ms. Lesley McManus, Pace University

## North/Northeast

Ms. Sara Austin, St. Lawrence University Ms. Jennifer Leary, Albany Coll. of Pharmacy

## Western

Mr. James Morrison, SUNY - Buffalo State Ms. Ruth-Harriett Pratt, Hilbert College

A copy of the 1997-98 scholarship application is included in this newsletter. Recipients of this scholarship get a \$250 award which is disbursed in two equal payments over the academic year. The deadline is May 1, 1997. The application may be duplicated for students enrolled in a member institution.

Completed applications should be submitted in batch to the appropriate regional director by the Bursar of each member school. Regional directors are listed on the following page.

#### Central

Peter Olcott - Office of the Bursar Cornell University Ithaca, NY 14853 (607)255-6413

## Genesee Valley

Peg Ehmann
University of Rochester, School of Medicine
Rochester, NY
(716) 275-4672 FAX (716) 273-1016

## Long Island

Cathy Rehman, Bursars Office Stony Brook, NY 11794 (516) 632-9316 FAX (516) 632-9318 Mid Hudson
Jack Edwards
SUNY - New Paltz
(914) 257-3150

New York City
Louis R. Seda
School of Visual Arts
(212) 592-2081

Northeast
Sarah Brady
Albany College of Pharmacy
(518) 445-7205

Western
Robert Beiswanger
Daemen College
Amherst NY
(716) 839-8218

#### **UPCOMING EVENTS**

Compiled by Michelle Brown Nevers, Director of Student Accounts, Teachers College

This information below highlights upcoming events pertaining to our function.

#### 1996

11/19 EACUBO Technology- 21st Century Bronx, NY Jack Sproule (914) 424-3497

11/21-22 AFSA Data Corp. & ERS Student Loan Receivables & Collections Hilton Airport Newark, NJ AFSA (910) 750-0340

11/21-22 NACUBO/NASFAA
Campus Cards for Higher Education
Houston, TX
NACUBO (202) 861-2500

## <u>1997</u>

3/24-26 NACUBO/NASFAA Student Loan Mgt & Collections San Antonio, TX NACUBO (202) 861-2500

5/5-7 NACUBO/NASFAA
Student Loan Mgt & Collections
Savannah, GA
NACUBO (202) 861-2500

7/19-22 NACUBO Annual Meeting - Boston (202) 861-2500

#### FALL 1996 SEMESTER BLUES:

Submitted By: Louis R. Seda, Director, Bursar's Office, School of Visual Arts and NYC Regional Director for NYSOBBA

I am sure that all of you are now regrouping after being overwhelmed with the Fall 96 registration, lines, excuses, billing, end of month reports, fiscal year reports, internal auditors, schedule changes or drop add, billing again, dunning, receivable follow up, more excuses..etc.. etc. Guess what.. Spring 97 is around the corner and we will be doing it all over again.

#### **DIRECTORY UPDATE:**

Due to technical difficulties and delays in membership responses, the directory will not be available until November. We apologize for any inconveniences. The executive Board will attempt to re-organize the membership directory process next year.

## NYSOBBA BY-LAWS

The Board of Directors met and approved amendments to the NYSOBBA By-Laws. A complete copy of the By-Laws are included in this issue.

## A CALL FOR PROPOSALS

As you know, the upcoming NYSOBBA conference will be held in New York City. Jack Edwards, our Conference Coordinator is working diligently to make this year's conference a success.

If you are interested in conducting a conference workshop, please submit your proposal to Jack Edwards; Bursar's Office; SUNY - New Paltz; 75 So. Manheim Blvd.; New Paltz, NY 12561-2499. You may also fax your proposal to (914) 257-3495.

Your proposal should include: workshop title, description (no more than one page), name, title, address, and telephone number of workshop conductor(s); and copies of handouts. Should you have any questions, feel free to call Jack at (914) 257-3157.

## REGIONAL NEWS from NYC ...

Submitted By: Louis R. Seda, Director, Bursar's Office, School of Visual Arts and NYC Regional Director for NYSOBBA

## NYC REGIONAL MEETING:

We plan to meet in February to discuss the upcoming conference. Bring your ideas. I will keep you all posted.

## JUNE 1997 CONFERENCE:

Now that I have you all in a cheerful mood, I would also like to remind you that the June 97 conference is also around the corner and we will expect all the blues to go away as soon as we hear from Jack Edwards, our NYSOBBA Conference Coordinator extraordinaire. He always does a great job and I am sure he will supersede on this one. NYC region Bursar's and Business Administrators are a feisty bunch and we all like to be part of the action. I am getting continuous calls for volunteers. The following is a current list of volunteers.

Gretty Bolivar,

College of Aeronautics

Eileen Clay,

SUNY Maritime College

Cynthia Fekaris,

Technical Career Institute

Dean Garner.

Monroe College

Steve Green.

Monroe College

William Hansuer,

Fashion Institute of Technology

William Iannuccilli,

Hostos Community College

Lisa Kyer, Pace University

Barbara McCarthy, Pace University

Susan Simmons,

Fashion Institute of Technology

Thank you all.

## NYSOBBA HOT LINE:

The NYSBOOA Hotline has been approved. We also have a telephone number (212-592-2205). Now, all we need is you. Please help us make this hotline successful. You can submit informational updates, announcements, or use it as a want ad for any open positions in your department. Just call my office at 212-592-2081 for more information. You can also fax your information to 212-592-2088 - attention NYSOBBA Hotline.

## NYC REGIONAL DIRECTOR ELECTION.

My term expires in June 1997. I am required to hold some kind of an election on or before that time. If you are interested in throwing your hat in the ring, just let me know. Call me at 212-592-2081 or FAX you interest to my office at 212-592-2088.

#### FINAL WORD:

Make sure that your dues are paid. It is important that NYSOBBA continues to be fiscally strong. Make sure to contribute your time and support to the organization. Keep in touch with your NYC region colleagues. Call them. Get to know each other.

## WELCOME TO ALL NEW MEMBERS

Below is a list of new NYSOBBA members by region for the 1996-97 year.

#### ASSOCIATE MEMBERS

Cintron, Ms. Dorothy

Coldata Collection Company

Coons, Mr. Michael

Creditors Interchange, Inc.

Fagen, Ms. Maureen

Academic Management Service

Fitzgerald, Ms. Maureen

Crestar Bank

Fulmer, Ms. Dianne

Southwest Student Services, Corp.

Klotz, Mr. Jan

Educaid

Manforte, Mr. Salvatore

Academic Management Service

Mooney, Mrs. Ellen

Nellie Mae

Pugh, Mr. Robert

Regional Adjustment Bureau

Reynolds, Mr. James

**Tuition Management Systems** 

Twitchell, Ms. Marion

Educaid

#### **CENTRAL REGION**

Allen, Ms. Elizabeth

Central City Business Institute

Bowers, Ms. Lynn

SUNY Delhi

Brown, Ms. Jolynne

SUNY Delhi

Loftis, Ms. Beth

SUNY Utica Institute Technology

Olcott, Mr. Peter

Cornell University

#### GENESEE VALLEY REGION

Bourdreau, Ms. Carol

Rochester Institute of Technology

Klingenberg, Ms. Alys

University of Rochester

Young, Ms. Jean

Monroe Community College

#### LONG ISLAND REGION

Carlucci, Ms. Doreen

CUNY LaGuardia Community College

Catafago, Mr. Marcel

SUNY Old Westbury

Ippolito, Mark

**SUNY Stony Brook** 

Osovet, Ms. Marie

Nassau Community College

Pitt, Ms. Debbie

Nassau Community College

Reed, Ms. Deborah

Nassau Community College

Sherman, Mr. Robert

Five Towns College

Singh, Gitu

Five Towns College

## MID HUDSON REGION

Andryshank, Mr. Ronald

Sullivan Community College

Barra, Ms. Virginia

Marymount College

Gonzalez, Ms. Annette

College of New Rochelle

#### NEW YORK CITY

Barnickel, Ms. Rosemarie,

Polytechnic University

Baybusky, Mr. Michael,

Yeshiva University

Belmont, Ms. Jean,

Yeshiva University

Bright, Ms. Nancy Lou

LI College/Hospital School of Nursing

Burke, Ms. Barbara

Teachers College/Columbia University

Chandler, Ms. Tiffany

Yeshiva University

Flaherty, Ms. Kathy

New York University

Foote, Mr. David Lloyd

Monroe College

Fruchter, Ms. Priscilla

Yeshiva University

Garner, Mr. Dean

Monroe College

Green, Mr. Steve Monroe College

Harris, Mr. Neal Yeshiva University

Heberer, Ms. Mary Rita
Polytechnic University

Heisler-Williams, Ms. Barbara U.S. Department of Education

Katzenstein, Ms. Susan

Yeshiva University

Kennedy-Lorde, Ms. Deanne SUNY Health Science Brooklyn

Levenberg, Mr. Lloyd Monroe College

Lopez, Ms. Lillian School of Visual Arts

Mistretta, Ms. Lisa School of Visual Arts

Orem, Ms. Margaret
Technical Career Institute

Padmore, Mr. Terry
Polytechnic University

Skilitis, Ms. Diana CUNY LaGuardia Community College

Vega, Mr. Javier School of Visual Arts

## **WESTERN REGION**

Barlotta, Ms. Marie Erie Community College

## RECENT REPORT ON COMPUTER VIRUSES

Submitted By: Louis R. Seda, Director, Bursar's Office, School of Visual Arts and NYC Regional Director for NYSOBBA

This was originally submitted to the Greentree Gazette by NYSOBBA member Dennis Riker, Barnard College.

PBS virus: Your program stops every few minutes to ask for money.

AT&T virus: Every three minutes it tells you what a great service you're getting.

MCI virus: Every three minutes it reminds you that you're paying too much for the AT&T virus.

GOVERNMENT ECONOMIST virus: Nothing works, but all your diagnostic software say every thing is fine.

ELVIS virus: Your computer gets fat, slow, and lazy, then self destructs, only to resurface at shopping malls and service stations across rural America.

## WE GOOFED!

The previous issue of the newsletter stands corrected. The Regional Director for the North East is Sarah Brady. Bob Beiswanger handles the Western region, and Jack Edwards is the regional director for Mid-Hudson. Also, the article on Direct Lending should have been published in the last issue. We apologize for the omissions.

## **NEXT ISSUE!**

The next issue of the Newsletter will be published in late-March. To keep the information flowing, we need your support. If you attended a training session, conference, or workshop - write about it. Please submit your article by March 7, 1996.

All information must be submitted to:

#### NYSOBBA

c/o Office of Student Accounts Teachers College, Columbia University 525 West 120th Street, Box 305 New York, New York 10027

We thank all who contributed to this issue of the Newsletter.

## **DEPARTMENT OF EDUCATION WORKSHOPS**

The Department of Education, Region II is sponsoring the following workshops. These workshops will be held at the new Training Center located on the 12th floor of 75 Park Place in New York City. For more information contact the Regional office at (212) 264-4022.

	1996	
November 21-22	DL Cash Management & Data Matching - RTF	
December 11-12	EDExpress - RTF FULL	
December 18-19	DL Cash Managment & Data Matching RTF	
	1997	
January TBD	EDExpress - RTF	
Week of January 27 (tent.)	ED Electronics Training - Puerto Rico	
Week of February 3 (tent.)	Title IV Program Training - Puerto Rico	
February TBD	EDExpress - RTF	
March 5-6	Title IV Update Rochester institute of Technology	
March 12-13	Title IV Update New York University	
March 17-21	Precertification Workshop New York City	
March 18-19	Title IV Update Fairleigh Dickinson University	
March 25-26	Title IV Update Universidad de Puerto Rico	
April 2-3 (tent.)	Title IV Update TCD - Albany	
March -April TBD	Title IV Update - RTF	

# NEW YORK STATE ORGANIZATION OF BURSARS AND BUSINESS ADMINISTRATORS

## 1996-97 INDIVIDUAL/INSTITUTIONAL MEMBERSHIP FORM

Please complete this section if you are requesting an **INDIVIDUAL** membership and attach payment of \$60.00. Make check payable to NYSOBBA. Please write/print legibly.

NAME last_		First Mr./Mrs./Ms./Miss	
Title	The second secon		
		City, State	
Telephone	Regi	onFax #	
Please complete check payable	ete this section if you are requesting e to NYSOBBA. Institutional memb	an <b>INSTITUTIONAL</b> membership and attach payment or \$175.00. Makerships allow five (5) members on NYSOBBA database.	
NAME Last_		<u>First</u>	
Title			
NAME Last_			
NAME Last_			
Title			
NAME Last_			
Title			
Institution			
Region		Fax #	
Mr. Larry B SUNY Heal	his form with your payment to: rennan, Bursar th Science Center th Blackwell Street, Syracuse, I		
REGIONS:	Western Genesee Valley New York City Long Island	Central Northeast Mid-Hudson	

## FREQUENTLY CALLED NUMBERS

Federal Student Aid Hotline

1-800-4FED-AID

NYSFAAA President

Mr. Thomas Dalton

Albany College of Pharmacy

518-445-7256

## NEW YORK STATE HIGHER EDUCATION SERVICES CORPORATION

	<u>Telephone #</u>	E-mail address <a href="mailto:@hesc.com">@hesc.com</a>
EXECUTIVE STAFF	<u>rerepriorie #</u>	(Wilese.com
Robert J. Maurer, President	518-474-5592	RMAURER
Peter J. Keitel, Executive Vice President	518-474-5775	PKEITEL
Deborah A. Damm, General Counsel	518-4743219	DDAMM
Francis J. Hynes, Vice President,		
Grants & Scholarships	518-473-0431	FHYNES
Robert Moon, Vice President		
Information Resource Management	518-474-7083	RMOON
Robert E. Butler, Acting Vice President		
Guaranteed Student Loans	518-473-4933	RBUTLER
Deane Fish, Director, Audit & Quality Assurance	518-473-2287	DFISH
Allison Newman, Director, Corporation Relations	518-473-2523	ANEWMAN
HESC Liaison to NYSOBBA - Kathy Crowder	518-473-9232	KCROWDER
GENERAL HESC SERVICES		
ABLE-2		
Steven Murray, Technical Support	518-473-5524	SMURRAY
Linda Hughes, Distribution	518-486-5813	LHUGHES
Customer Service Representatives		<u> </u>
Jason Santora	518-473-9228	JSANTORA
Patricia Herbst	518-473-0842	PHERBST
Kevin Griffith	518-473-3410	KGRIFFITH
Bettye Zeringue	518-474-2991	BZERINGUE
Harvey Mac Bride	518-473-9139	HMACBRIDE
Norman Nadeau	518-473-3469	NNADEAU
E-Mail		
Susan Picard (BITNET, Internet, NYSFA-L)	518-474-8644	SPICARD
Financial Aid Awareness Month		
Anne Zalacca	518-473-4564	AZALZCCA
Linda Bridgewater	518-473-4563	

Help Desk (EFAN, Technical Assistance)	518-473-0550	SYSHELP
Media/Press Inquiries		
Allison Newman	518-473-2523	ANEWMAN
Publication/Brochure Orders	10.5	
Rhonda Irvin Solutions Team	518-473-7087	RIRVIN
	510 450 5404	
Anita Phillips	518-473-7604	APHILLIPS
James Hanley David Ricks	518-473-0480	JHANLEY
Patricia Ronan	518-473-0480	DRICKS
Statistical Information	518-473-0480	PRONAN
Neal Warren	510 470 0046	
	518-473-0966	NWARREN
Telecommunications Device for the Deaf (TDD)	800-445-5234	
Training & Public Outreach  Ken Storms	510 450 5105	
Ken Storms	518-473-7197	KSTORMS
LOAN DIVISION		
Robert Butler, Acting Vice President	518-473-4933	BBUTLER
Bureau of Guarantee Operations		
Brenda Smith Acting Assistant Vice President	518-473-0733	BSMITH
Lorraine Butler, Supervisor, App Proc/SCS/Micro Records	518-474-5627	
Anita Phillips, Coordinator, Solutions	518-473-7604	APHILLIPS
Ray Francis, Manager, Active Student Maintenance	518-473-1669	RFRANCIS
Bureau of Default Processing		2-40 St
Michael Daggett, Director, Collection Control	518-473-1632	
Dawn Shafer, Manager, Customer Response	518-473-1600	DOTTABLED
Larry Nielsen, Manager, Compliance Control		DSHAFER
Kay Reinhart, Manager, Litigation	518-474-0991	LNIELSEN
Jeanette Diggs, Manager, DMCS & Support	518-486-7024	
Dolores Conroy, Manager, Litigation and	518-486-9478	
Enforcement Finance	£19.472.0015	
	518-473-0815	
Matt Downey, Associate Accountant, In-House Litigation Karen Martin, Associate Accountant, Vendors	518-474-4268	
Don Dugan, Manager, Default Loan Finance	518-474-4463	DDUGAN
Monica Gerepka, Senior Accountant, Cashiers	518-486-7483	DDUGAN
Ed McLeer, Associate Accountant, PCA/Claim Processing	518-486-7452	PMCC BBO
23 moder, resociate Accountant, rea/ciami Processing	210-4/3-1083	EMCCLEER

Bureau of Operational Support		
Joe DiPierto Director	518-473-1592	
Bill Beaudin, Manager, Data & Processing	518-474-2715	
Anthony Burt, Manager, General Ledger & Investments	518-473-1594	
Toll-Free Student Assistance:		
Loan Application Status Inquiry	800-642-6234	
Default Prevention	800-888-0741	
Default Collection	800-666-0991	
Default Information & Assistance	800-224-9710	
Servicer/Problem Resolution	800-808-1790	
Policy (Regulations governing loan programs)	518-473-3986	
GRANTS & SCHOLARSHIPS DIVISION		
Francis Hynes Vice President	518-473-0431	FHYNES
James McGill, Supervisor, Policy & Procedures	518-474-3552	
Rita McGivern, Field Service Representative	518-474-3552	RMCGIVERN
Laurence Mainville, Field Service Representative	518-474-3552	LMAINVILLE
Gertrude Northway, Data Processing	518-473-0419	
Barbara Hochberg, Supervisor, Inquiry Units	518-473-5414	BHOCHBERG
Tom O'Reilly, Supervisor, Awards Processing	518-473-0425	TOREILLY
Norene Grose, TAP & Scholarship Processing	518-474-8615	NGROSE
Brian Matthews, Director, Payments/IVP	518-473-3273	
Nancy Roulier, Manager, Payments/IVP	518-473-0414	
John DeFazio, Head Clerk, Payments Control/		
Check Disbursements	518-474-3608	
Regina Helinski, Supervisor, Certification	518-473-3762	
Robert Flick, Supervisor, Refund Collection	518-473-7454	
Eileen Babcock, Supervisor, IVP/Student Refunds/	J10-7/J-17J7	
Reconciliation	518-473-0412	
TAP Application Status	518-474-5642	
Policy (Verify receipt of roster)	518-473-3762	
Policy (Questions regarding actual certification of roster)		

HESC Web Site: http://www.hesc.com